Impact at a glance

more than 440 locations across the Greater Toronto Area

439,930 participants*

9,534 people received financial assistance totaling more than $1,188,000

11,231 Camping & Outdoor Education

193,830 Child Care & Family Services

3,339 Education & Training

39,383 Employment Services

45,243 Health & Fitness

712 Global Initiatives

28,820 Immigrant Services

116,093 Youth Services

832 Youth Leadership

447 YMCA Teen Night™ members

Made possible by:

1,919 giving donors

1,472 volunteers

5,112 staff

*Participants captures our programs’ cumulative reach during the year. Some individuals benefit from multiple YMCA programs and may be counted more than once.
As the global COVID-19 pandemic entered its second full year, our Y continued to step up for communities through our wide variety of programs and services. This included providing emergency child care for essential workers during continuing temporary closures, and making three temporary food banks permanent in response to ongoing community need.

Much of our charity’s work directly responded to the pandemic impacts felt by everyone in our communities and, in particular, by those facing a disproportionate burden.

Boosting well-being and promoting equity go hand in hand and are key priorities in our strategic plan, Ignite the Light. To deliver on those priorities, we continued important work on equity with a concerted effort to do our part to dismantle anti-Black racism inside and outside of our Y. Our new mentorship program for Black youth is the most visible manifestation of that effort to date.

We also turned our attention to long-term renewal as COVID-19 became a fixture in our lives. Despite construction challenges during the pandemic, steadfast support from our donors, partners, and funders helped us make significant strides in building new YMCAs as part of our Strong Start, Great Future Capital Campaign. In fact, we were honoured to receive our largest one-time gift from a donor, ever: a transformational $5 million from The David Braley Charitable Foundation to the newly-renamed YMCA at The David Braley Vaughan Centre. In addition, we secured significant federal and provincial funding for a new centre in Scarborough Agincourt and continued construction on both The Steve & Sally Stavro Family and McDonald Family YMCAs. These new Ys will bring more people the essential services and sense of belonging they need to get back on their feet in the pandemic’s wake.

Each new wave of the pandemic has tested our charity and our employees. Thanks to the dedication of those employees — alongside volunteers, donors, funders, and other members of our community, no wave has extinguished our light. Rather, we’ve heard countless stories of strength and resilience and invite you to watch a few of them at ymcagta.org/Gratitude.

As this report outlines, we are focused on advancing the community renewal that each of us needs. This includes doing our part to bring more affordable, accessible, and high-quality child care to more families. Our fiscal year ended on a high as our Brampton YMCA hosted the announcement of a federal-Ontario child care agreement. It’s something that the child care sector, including our Y, has long advocated for.

While the hard work of renewal has just begun, we are up for the challenges ahead as we continue to help people shine.

John MacIntyre, Board Chair, YMCA of Greater Toronto

Medhat Mahdy, President and CEO, YMCA of Greater Toronto

Read our Strategic Plan and Annual Plans at IgniteLight.ca.
Families in the Greater Toronto Area have some of the highest child care costs in Canada — exceeding $15,000 a year for a toddler in Toronto.¹

¹ Canadian Centre for Policy Alternatives, 2021

At our Brampton YMCA, Canadian Prime Minister Justin Trudeau, right, and Ontario Premier Doug Ford, left, announced an agreement to implement “$10-a-day” child care. The location, which includes one of our more than 300 YMCA Child Care centres, was a fitting backdrop for the federal/provincial announcement — something that the child care sector, including our Y, has long advocated for.
Responding with Resilience

If the first full year of the pandemic tested our charity’s ability to step up, the second full year tested our endurance and resilience.

Faced with waves of new variants and policy responses to stem the spread of the disease, we continued to be nimble and adapt our programs and procedures throughout the year.

We ramped up earlier efforts as needed, temporarily opening 50 emergency child care locations for essential workers while regular child care programs were temporarily closed. We launched virtual health and fitness memberships until our in-person spaces could fully reopen and welcome community members, in person, again.

Our shelter and transitional housing program staff continued to support youth at YMCA Sprott House and The Wagner Green YMCA — the former Vanauley Street YMCA, which was renamed in recognition of a transformational gift from David Green, Daphne Wagner, and their children, Michael and Lita Green. As well, staff continued to deliver services at a hotel site to allow for increased physical distancing.

Our summer day camps returned, to the delight of children and parents, and our employment and immigrant centres supported job seekers and welcomed a growing number of newcomers as border restrictions lifted.

As our programs reopened and welcomed more people back in person, employees expressed a need for increased mental health supports. We responded with new resources for them and their families, knowing that they are critical to making our Y stable and able. Employees were not alone.

In October 2021, we commissioned a survey of more than 1,200 people. It revealed that many found the pandemic challenging — from parents juggling virtual learning and working from home to those feeling the effects of isolation on their physical, mental, and social well-being. Those effects continue to linger.

Read our annual sustainability report to learn more about our resiliency work at ymcagta.org/Green.
The challenge:

A survey commissioned by our Y found that 60 per cent of older adults reported a negative impact on their mental health due to COVID-19. Many were already isolated before the pandemic. 2

2 Research commissioned by the YMCA of Greater Toronto

The progress:

The Bright Spot, the online community we launched in 2020 with support from HomeEquity Bank and a Resilient Communities Fund grant from the Ontario Trillium Foundation, continued to support older adults with virtual programming. New in 2021 were virtual curator talks presented with the Aga Khan Museum — a new partner that shares our interest in community well-being. Our Y and the Museum also offered in-person mindfulness sessions open to everyone, deepening our existing outreach to seniors through our Health & Fitness program.
Focused on Renewal

We turned our attention to the future and renewal — tackling the effects of the pandemic as well as ongoing inequities such as those caused by systemic racism.

Our new brand campaign launched with an animated video that highlights how the Y helps people reach their full potential. Our brand positioning, encapsulated in the tagline “Shine On,” is embedded in all we do — from our mission and vision to the name of our strategic plan and our website.

Throughout the year, we continued to find like-minded organizations to align with in our efforts.

We organized an inspirational virtual panel with The Walrus Lab. Panelists from Second Harvest, Paramount Fine Foods, Raptors 905, and our Y spoke to CBC Metro Morning host Ismaila Alfa about how the collective strength of an entire community can be realized when we meet every obstacle with support, positivity, and guidance. And we partnered with TEDxToronto on “Renewing How We Care” — a hybrid virtual and in-person event focused on how to build the future we want.

Food insecurity also became more prevalent and three food banks we established earlier in the pandemic became permanent to help address that need where community resources did not exist.
The challenge:

According to Statistics Canada, Black youth are less likely than other youth to have a post-secondary certificate, diploma or degree – with young Black males twice as likely to be unemployed or not pursing an education.³

³ Statistics Canada

The progress:

We launched the YMCA Black Achievers mentorship program to provide Black youth with the opportunity to develop academically and socially with the support of Black mentors and role models. The initiative is initially helping youth in Scarborough, like Teniola, pictured here, reach their full potential.
Thank You to Our Inspiring Donors

We’ve long known, well before the pandemic, that, given the chance, people across the GTA could live happier, healthier, more fulfilling lives — if they could more readily access necessities like food, housing, job training, and other essentials required to reach their true potential. We couldn’t be more grateful to the incredible donors who are actualizing this vision by investing in our charity’s proven programs, and in the safe, welcoming places we need to deliver them.

This year, these supporters helped thousands of people overcome obstacles and chart new paths for themselves in a wide range of our proven programs — people like Jaiden. In the YMCA Youth Leadership Development and Teen Night programs, he found the supportive community, mentorship, and confidence he needed to strive for his true potential.

We invite you to watch Jaiden’s story and hear how he “learned I’m capable of so much more than I thought I was” at ymcahta.org/Gratitude or by scanning the QR code below with your smartphone.

To each and every one of our donors:
Thank you for making inspiring journeys like Jaiden’s possible.

Photo on opposite page:
At the new YMCA at The David Braley Vaughan Centre, from left to right:

Peter Cortellucci, Campaign Cabinet Co-Chair; Grant Panchyson, The David Braley Charitable Foundation; Andrea DeGasperis Ronco, Campaign Cabinet Co-Chair; Medhat Mahdy, President and CEO, YMCA of Greater Toronto; John MacIntyre, Chair, YMCA of Greater Toronto Board of Directors; and the Honourable Mayor Maurizio Bevilacqua, Mayor of Vaughan.
**The challenge:**

In September 2021, more than 1 in 10 people ages 15 and older said that they always or often felt lonely. Moreover, the Ontario Medical Association says children have become “socially malnourished,” starved for activities like team sports and summer camp that support their physical, mental, and cognitive development.⁴ ⁵

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⁴ Statistics Canada, Canadian Social Survey: Loneliness in Canada  
⁵ Ontario Medical Association

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**The progress:**

This year, we were honoured to receive a transformational $5 million commitment to our new YMCA at The David Braley Vaughan Centre — the largest one-time gift from a donor that our charity has ever received. This donation from The David Braley Charitable Foundation, alongside those of our many other Strong Start, Great Future Capital Campaign donors, will help feed people’s need for connection and community, bringing them together through our proven programs and inclusive gathering spaces.
As of March 31, 2022

**Strong Start, Great Future Donors**

$5,000,000 - $9,999,999
The David Braley Charitable Foundation
Anonymous (2)

$3,000,000 - $4,999,999
Jennifer & Steve McDonald
Daphne Wagner, David Green, and Michael & Lita Green

$2,000,000 - $2,999,999
Michael Cooper & Krystal Koo
Anonymous (1)

$1,000,000 - $1,999,999
BMO Financial Group
Martine M. Irman
Steve & Sally Stavro Family Foundation
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Judy McLeod
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Sheena Macdonald & Phil Schmitt
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Brian Valvasori
Wenda Yenson & Ken Hurdle

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Anonymous (1)

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Trevor & Judie Thom
Toromont Industries
Jeff Watchorn
Vicki White & Damien Cox
Leslie E. Woo
Tom & Ruth Woods
Anonymous (1)
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$500,000 - $999,999
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$250,000 - $499,999
Clark Family Foundation

$100,000 - $249,999
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Nesbitt & Lawlor Family
Ontario Trillium Foundation
The Slaight Family Foundation

$50,000 - $99,999
Alta Partners
CIBC
The Counselling Foundation of Canada
The PepsiCo Canada Foundation
Ted Rogers Scholarship Fund, Rogers Communications

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Tangerine
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Amici Camping Charity
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The Chee-Wong Family
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June Clark
CODE Council of Ontario
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Commonwealth Prevention Alliance
The Sydney and Florence Cooper Foundation
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Marta Correia-Simas
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Lorraine Huggins
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Irwin Family
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Tammy Walker
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John & Joan Cartwright
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Toronto Professional Fire Fighters’ Association

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Alan Barthel
Vicki Bell
Michael Benedict
Karen Bing
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Russell Carpentier
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Alan Weeks Memorial Fund
YMCA Pine Crest Endowment Fund

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Brian Labatte
Henry Labatte
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The Madhani Family
Anonymous (8)

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Family Endowment
Debby A. Best & Erin McBride
“irie” Endowment Fund
The Bill & Jim Cressy
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Dan Gasner Memorial Fund
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Development Scholarship Fund
Henry Labatte International
Scholarship Fund
Frank Gordon Lawson & Donald Gordon Lawson
Endowment Fund
Literacy Endowment Fund
Ed Lupton Memorial Fund
Bahadur Madhani Giraffe Fund
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Sid Paine Memorial Fund
The Pepsi Foundation
Scholarship Fund
Positive Living Fund
Robert E. Robb Fund
Simone Sandler Memorial Fund
Kathleen Takenaka Memorial Fund
Velma and George Vosper

City Builders
Lifetime donations of $1 million or greater
BMO Financial Group
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CIBC
Clark Family Foundation
The Counselling Foundation of Canada
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Martine M. Irman
Jay's Care Foundation
Krystal Koo & Michael J. Cooper
Lorraine & Donald Lawson
Jennifer & Steve McDonald
The PepsiCo Canada Foundation
Steve and Sally Stavro Family Foundation
TD Bank Group
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YMCA Staff Donors
Filsan Abdi
Farzaneh Abedini
Heather Abella
Francyne Abreu De La Cruz
Kleine Achiles
Sorina Achim
Avelina Acosta
Pearl Agustin
Quinn Allan

Sari Wright
Wenda Yenson
Anonymous (3)

As of March 31, 2022
This list was compiled to recognize and celebrate donors who gave to the YMCA of Greater Toronto in our 2021–2022 fiscal year. If you believe there has been an error or omission, please contact us at giving@ymcagta.org or 647-960-1109.
The challenge:

The pandemic reduced the amount of safe and inclusive housing options and reduced access to health care and social supports for young people without housing. This has impacted the mental health of young people including 2SLGBTQIA+ youth who make up 20-40% of the unhoused youth population in North America.⁶

Progress:

YMCA shelter staff continued to support youth at YMCA Sprott House, delivering transitional housing for 2SLGBTQIA+ youth, and The Wagner Green YMCA — the former Vanauley Street YMCA, which was renamed in recognition of a transformational gift from David Green, Daphne Wagner, and their children, Michael and Lita Green. Our charity also developed plans to build 31 new transitional housing units on The Wagner Green YMCA site.

⁶ Centre for Addiction and Mental Health (CAMH), Investigating the impacts of COVID-19 among LGBTQ2S youth experiencing homelessness.
Board of Directors

John MacIntyre, Board Chair
Partner
Birch Hill Equity Partners

Ryan Brain, Past Chair
Former President & Chief Executive Officer
WSP Canada

Ravina Bains
Vice President, Payments and Cash Management, Equipment Financing & Wealth Partnerships
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Pierre Bergevin
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Barbara Fox
CEO
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Principal
Greenrock Investments Limited

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CEO and Founder
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Regional Team Lead, Income Property Finance, Greater Ontario Region
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BMO Bank of Montreal

Irene Markus
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Steven Ranson
President & CEO
HomeEquity Bank

Dr. David McKeown
Associate Chief Medical Officer of Health
Ontario Ministry of Health and Long-Term Care

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April 1, 2021 to March 31, 2022

Committee Chair:
• Jeanette MacDonald

Board Members:
• Pierre Bergevin
• David Green
• Wojciech Gryc
• John MacIntyre (Board Chair) (ex-officio)
• Irene Markus (starting September 2021)
• Ahila Poologaindran
• Steven Ranson

Community Members:
• Jennifer Babe
• Sharon Hennessey starting (September 2021)
• David Marrello (until October 2021)
• Kundai Marume (starting September 2021)
• Basima Roshan
• Martha Tory

Staff:
• Lesley Davidson
• Sandra Kalpouzos
• Yency Ma
• Medhat Mahdy (ex-officio)
• Rahima Mamdani
• Debbie Sevenpifer
• Jamison Steeve

Development Committee
April 1, 2021 to March 31, 2022

Committee Chair:
• John MacIntyre, SSGF Campaign Cabinet Co-Chair (until September 2021), Principal Gift Committee Chair (starting September 2021)
Irene Markus, Committee Chair, Leadership Gift Committee Co-Chair (starting September 2021)

Board Members:
- Ravina Bains
- Ryan Brain
- Barbara Fox
- John MacIntyre (Principal Gift Committee Chair)

Community Members:
- Paul Bailey (Vaughan)
- Kaye Bland (Vaughan)
- Luciano Blandi (Vaughan)
- Paul Brink
- Linli Chee
- Peter Cortellucci (Vaughan Cabinet Co-Chair)
- Andrea DeGasperis-Ronco (Vaughan Cabinet Co-Chair)
- Ricardo Del Vecchio (Vaughan)
- Julian De Meneghi (Vaughan)
- Rob Falbo (Vaughan)
- Sakina Fazel (Vaughan)
- Steven C. Ferri (Vaughan)
- Jonathan L. Frustaglio (Vaughan)
- Jake Herman
- Stephen McDonald
- Matthew Mongillo (Vaughan)
- Richard Nesbitt
- Hon. David R. Peterson (Campaign Advisor)
- Satwik Sharma
- Martin Shaw
- Helen Sinclair
- David Skurka
- Jeff Snowden
- Brian Valvasori
- David Vigliatore (Vaughan)
- Jeff Watchorn
- John Wilkinson (Leadership Gift Committee Co-Chair)

Staff:
- Ali Kashani
- Medhat Mahdy
- Wendy McDowall
- Martha Spears
- Sylvia Scarsella

Investment Committee
April 1, 2021 to March 31, 2022
Committee Chair:
- Margot Ritchie

Board Members:
- David Green (starting September 2021)
- Wojciech Gryc
- Jeanette MacDonald (until September 2021)
- John MacIntyre (Board Chair) (ex-officio)

Community Members:
- Mark Foerster
- Neil Labatte
- Robert Lord
- Emilie Ong
- Joel Roberts
- Michael Walsh

Staff:
- Sandra Kalpouzos
- Yency Ma
- Medhat Mahdy (ex-officio)
- Debbie Sevenpifer

Governance & Nominating Committee
April 1, 2021 to March 31, 2022
Committee Chair:
- Dr. David McKeown

Board Members:
- Ravina Bains
- Ryan Brain (Past Chair)
- Barbara Fox
- Akosua Matthews (Vice Chair)
- Ahila Poologaindran
- Martine Irman (until September 2021)
- Peter MacLeod
- John MacIntyre (Board Chair) (ex-officio)

Staff:
- Kleine Achilles
- Yency Ma
- Medhat Mahdy
- Rahima Mamdani
- Debbie Sevenpifer

Youth Advisory Committee
April 1, 2021 to March 31, 2022
Community Members:
- Erisa Deda
- Valeria Delgado
- Sufiat Fusigboyne
- Craig Gauder
- Nigel Lake
- Zahra Niazi
- Teresa Prasad
- Savraj Syan
- Brandon Tomassi
- Max Zhu

Board Liaison:
- Medhat Mahdy

Staff:
- Moira MacDougall

Senior Management Team
April 1, 2021 to March 31, 2022
Titles as of March 31, 2022
Medhat Mahdy, President and CEO
Lesley Davidson, Chief Operations Officer
Rahima Mamdani, Chief People Officer
Wendy McDowall, Chief Development Officer
Debbie Sevenpifer, Chief Financial Officer
Jamison Steeve, Chief Strategy Officer
Renee Beneteau, Vice President, Philanthropy
Craig Bradley, Senior Vice President, Information Technology
Linda Cottes, Senior Vice President, Child & Family Development
Tina Goldis, Vice President, Property Management – Leased Sites
Nora Gorman, Senior Vice President, Marketing and Communications
Michael Hall, Vice President, Program Research & Development
Darlene Holowachuk, Senior Vice President, Employment & Community
Jim Janzen, Senior Vice President, YMCA Ontario Resource Development Centre
Sandra Kalpouzos, Vice President, Finance
Ali Kashani, Vice President, Campaign and Broad Based Giving
Tammy MacDonald, Senior Vice President, Health and Fitness
Brandon McClounie, Vice President, Camping & Outdoor Education
Dino Melissa, Vice President, Property Development
Todd Pierce, Vice President, New Asset Development and Real Estate
Rania Shuggi, Vice President, Risk Intelligence
Alex Versluis, Senior Vice President, Property Management & Development
Tammy Walker, Vice President, Human Resources
Mehdi Zobeiry, Vice President / General Manager Central YMCA
# Financial Statements

## Statement of Financial Position

As of March 31, 2022 (in thousands of dollars)

### ASSETS

<table>
<thead>
<tr>
<th>Current assets</th>
<th>2022</th>
<th>2021</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>132,224</td>
<td>49,091</td>
</tr>
<tr>
<td>Accounts receivable</td>
<td>41,941</td>
<td>35,298</td>
</tr>
<tr>
<td>Mortgage receivable</td>
<td>-</td>
<td>70,613</td>
</tr>
<tr>
<td>Prepaid expenses</td>
<td>1,314</td>
<td>802</td>
</tr>
<tr>
<td>Long-term accounts receivable</td>
<td>54,963</td>
<td>60,847</td>
</tr>
<tr>
<td>Investments</td>
<td>18,629</td>
<td>21,429</td>
</tr>
<tr>
<td>Capital assets</td>
<td>268,865</td>
<td>249,028</td>
</tr>
<tr>
<td></td>
<td>517,936</td>
<td>487,108</td>
</tr>
</tbody>
</table>

### LIABILITIES

<table>
<thead>
<tr>
<th>Current liabilities</th>
<th>2022</th>
<th>2021</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts payable and accrued liabilities</td>
<td>43,553</td>
<td>43,279</td>
</tr>
<tr>
<td>Long-term debt*</td>
<td>21,683</td>
<td>13,227</td>
</tr>
<tr>
<td>Deferred revenue</td>
<td>33,556</td>
<td>15,688</td>
</tr>
<tr>
<td></td>
<td>98,792</td>
<td>72,194</td>
</tr>
<tr>
<td>Long-term debt</td>
<td>95,074</td>
<td>98,431</td>
</tr>
<tr>
<td>Deferred capital contributions</td>
<td>133,463</td>
<td>116,924</td>
</tr>
<tr>
<td></td>
<td>327,329</td>
<td>287,549</td>
</tr>
</tbody>
</table>

### NET ASSETS

<table>
<thead>
<tr>
<th></th>
<th>2022</th>
<th>2021</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unrestricted</td>
<td>74,830</td>
<td>99,863</td>
</tr>
<tr>
<td>Internally restricted</td>
<td>97,840</td>
<td>78,886</td>
</tr>
<tr>
<td>Endowment</td>
<td>17,937</td>
<td>20,810</td>
</tr>
<tr>
<td></td>
<td>190,607</td>
<td>199,559</td>
</tr>
<tr>
<td></td>
<td>517,936</td>
<td>487,108</td>
</tr>
</tbody>
</table>

*Included in the long-term debt is the City of Vaughan’s share of the principal outstanding on construction for The YMCA at The David Braley Vaughan Metropolitan Centre of Community in the amount of $56,183*
## Statement of Operations
For the year ended March 31, 2022 (in thousands of dollars)

### Revenue

<table>
<thead>
<tr>
<th></th>
<th>2022</th>
<th>2021</th>
</tr>
</thead>
<tbody>
<tr>
<td>Government</td>
<td>170,332</td>
<td>188,886</td>
</tr>
<tr>
<td>Program fees</td>
<td>52,035</td>
<td>26,103</td>
</tr>
<tr>
<td>Membership fees</td>
<td>6,352</td>
<td>2,970</td>
</tr>
<tr>
<td>Other</td>
<td>5,847</td>
<td>6,413</td>
</tr>
<tr>
<td>Amortization of deferred capital contributions</td>
<td>1,823</td>
<td>1,985</td>
</tr>
<tr>
<td>Donations</td>
<td>2,570</td>
<td>2,356</td>
</tr>
<tr>
<td>Investment Income</td>
<td>3,276</td>
<td>1,430</td>
</tr>
<tr>
<td>United Way</td>
<td>9</td>
<td>537</td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td><strong>242,244</strong></td>
<td><strong>230,680</strong></td>
</tr>
</tbody>
</table>

### Expenses

<table>
<thead>
<tr>
<th></th>
<th>2022</th>
<th>2021</th>
</tr>
</thead>
<tbody>
<tr>
<td>Salaries and benefits</td>
<td>178,986</td>
<td>153,879</td>
</tr>
<tr>
<td>Program costs</td>
<td>45,957</td>
<td>33,371</td>
</tr>
<tr>
<td>Occupancy costs</td>
<td>21,728</td>
<td>16,599</td>
</tr>
<tr>
<td>Amortization of capital assets</td>
<td>4,703</td>
<td>5,274</td>
</tr>
<tr>
<td>Allocation to YMCA Canada</td>
<td>1,250</td>
<td>952</td>
</tr>
<tr>
<td>Financing costs</td>
<td>867</td>
<td>837</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>253,491</strong></td>
<td><strong>210,912</strong></td>
</tr>
</tbody>
</table>

Excess (deficiency) of revenue over expenses before undernoted items: $(11,247) 19,768

Change in fair value of investments: $(744) 4,308

Gain on sale of capital and intangible asset: 3,000 85,262

Write-off of intangible assets: $– (7,869)

**Excess (deficiency) of revenue over expenses**

$ (8,991) 101,469

A complete set of financial statements are available online at [ymcagta.org](http://ymcagta.org), or by contacting us at [1-800-223-8024](tel:1-800-223-8024). The Canada Revenue Agency also provides information on all registered charities in Canada at [canada.ca/en/services/taxes/charities](http://canada.ca/en/services/taxes/charities).

The YMCA of Greater Toronto is accredited by Imagine Canada’s Standards Program for excellence in accountability, transparency, and good governance. The Standards Program Trustmark is a mark of Imagine Canada, used under licence by the YMCA of Greater Toronto.
**Statement of Changes in Net Assets** For the year ended March 31, 2022 (in thousands of dollars)

<table>
<thead>
<tr>
<th></th>
<th>2021</th>
<th>2022</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Unrestricted $</td>
<td>Internally restricted $</td>
</tr>
<tr>
<td><strong>Net assets - Beginning of year</strong></td>
<td>(10,944)</td>
<td>92,822</td>
</tr>
<tr>
<td>Excess (deficiency) of revenue over expenses</td>
<td>(104,758)</td>
<td>137</td>
</tr>
<tr>
<td>Interfund transfers</td>
<td>(6,049)</td>
<td>18,817</td>
</tr>
<tr>
<td>Endowment contributions</td>
<td>—</td>
<td>—</td>
</tr>
<tr>
<td><strong>Net assets - End of year</strong></td>
<td>$99,863</td>
<td>$74,830</td>
</tr>
</tbody>
</table>

**Statement of Changes in Net Assets** For the year ended March 31, 2022 (in thousands of dollars)

<table>
<thead>
<tr>
<th></th>
<th>2021</th>
<th>2022</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Unrestricted $</td>
<td>Internally restricted $</td>
</tr>
<tr>
<td><strong>Net assets - Beginning of year</strong></td>
<td>(10,944)</td>
<td>92,822</td>
</tr>
<tr>
<td>Excess (deficiency) of revenue over expenses</td>
<td>104,758</td>
<td>(3,289)</td>
</tr>
<tr>
<td>Interfund transfers</td>
<td>6,049</td>
<td>(10,647)</td>
</tr>
<tr>
<td>Endowment contributions</td>
<td>—</td>
<td>—</td>
</tr>
<tr>
<td><strong>Net assets - End of year</strong></td>
<td>$99,863</td>
<td>$74,830</td>
</tr>
</tbody>
</table>
## Audited Statement of Operations
For the years 2018 to 2022 (in thousands of dollars)

### Revenue

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Government</td>
<td>113,747</td>
<td>131,036</td>
<td>132,728</td>
<td>188,886</td>
<td>170,332</td>
</tr>
<tr>
<td>Program fees</td>
<td>84,156</td>
<td>90,277</td>
<td>97,532</td>
<td>26,103</td>
<td>52,035</td>
</tr>
<tr>
<td>Membership fees</td>
<td>36,062</td>
<td>35,675</td>
<td>34,469</td>
<td>2,970</td>
<td>6,352</td>
</tr>
<tr>
<td>Other</td>
<td>3,835</td>
<td>8,615</td>
<td>5,553</td>
<td>6,413</td>
<td>5,847</td>
</tr>
<tr>
<td>Donations</td>
<td>2,810</td>
<td>2,469</td>
<td>2,615</td>
<td>2,356</td>
<td>2,570</td>
</tr>
<tr>
<td>United Way</td>
<td>1,534</td>
<td>1,222</td>
<td>890</td>
<td>537</td>
<td>9</td>
</tr>
<tr>
<td>Amortization of deferred capital contributions</td>
<td>4,796</td>
<td>6,076</td>
<td>3,138</td>
<td>1,985</td>
<td>1,823</td>
</tr>
<tr>
<td>Investment Income</td>
<td>587</td>
<td>710</td>
<td>980</td>
<td>1,430</td>
<td>3,276</td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td>247,527</td>
<td>276,080</td>
<td>277,905</td>
<td>230,680</td>
<td>242,244</td>
</tr>
</tbody>
</table>

### Expenses

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Salaries and benefits</td>
<td>156,092</td>
<td>170,978</td>
<td>186,049</td>
<td>153,879</td>
<td>178,986</td>
</tr>
<tr>
<td>Program costs</td>
<td>52,897</td>
<td>61,703</td>
<td>56,920</td>
<td>33,371</td>
<td>45,957</td>
</tr>
<tr>
<td>Financing costs</td>
<td>600</td>
<td>648</td>
<td>650</td>
<td>837</td>
<td>867</td>
</tr>
<tr>
<td>Occupancy costs</td>
<td>21,946</td>
<td>23,282</td>
<td>24,321</td>
<td>16,599</td>
<td>21,728</td>
</tr>
<tr>
<td>Allocation to YMCA Canada</td>
<td>1,289</td>
<td>1,283</td>
<td>1,201</td>
<td>952</td>
<td>1,250</td>
</tr>
<tr>
<td>Amortization of capital assets</td>
<td>11,613</td>
<td>13,073</td>
<td>7,019</td>
<td>5,274</td>
<td>4,703</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td>244,437</td>
<td>270,967</td>
<td>276,160</td>
<td>210,912</td>
<td>253,491</td>
</tr>
</tbody>
</table>

### Excess (deficiency) of revenue over expenses

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Excess (deficiency) of revenue over expenses before the undernoted items</td>
<td>3,090</td>
<td>5,113</td>
<td>1,745</td>
<td>19,768</td>
<td>(11,247)</td>
</tr>
<tr>
<td>Change in fair value of investments</td>
<td>600</td>
<td>(346)</td>
<td>(638)</td>
<td>4,308</td>
<td>(744)</td>
</tr>
<tr>
<td>Gain on sale of capital and intangible assets</td>
<td>–</td>
<td>–</td>
<td>–</td>
<td>85,262</td>
<td>3,000</td>
</tr>
<tr>
<td>Write-off of intangible assets</td>
<td>–</td>
<td>–</td>
<td>–</td>
<td>(7,869)</td>
<td>–</td>
</tr>
<tr>
<td><strong>Excess (deficiency) of revenue over expenses</strong></td>
<td>3,690</td>
<td>4,767</td>
<td>1,107</td>
<td>101,469</td>
<td>(8,991)</td>
</tr>
</tbody>
</table>
Our Mission
The YMCA of Greater Toronto is a charity that ignites the potential in people, helping them grow, lead, and give back to their communities.

Our Vision
Vibrant communities where everyone can shine.

Our Values

YMCA of Greater Toronto
2200 Yonge Street, Unit 300
Toronto, Ontario M4S 2C6
1-800-223-8024

Effective November 1, 2022:
90 Eglinton Avenue East, Suite 300
Toronto, Ontario M4P 2Y3
1-800-223-8024

ymcagta.org

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giving@ymcagta.org
memberservices@ymcagta.org

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